

### Primary Details

**Builder:** Beneteau  
**Model:** Oceanis 40  
**Price:** \$490,000  
**Type:** Sail  
**Hull Type:** GRP  
**Length:** 12.15m  
**Condition:** Used  
**Year Model:** 2010  
**Location:** SYDNEY

### Description

#### Sydney Harbour Sailing Sightseeing Business and Yacht For Sale

This unique Sydney Harbour Sailing sightseeing business has been conducting skippered and fully inclusive tours of Sydney Harbour since 1995. For over 22 years the business has provided affordable tours of Sydney Harbour on board a luxury sailing yacht, catering to the upper market free independent traveler.

Being well established within the Australian tourist industry, the business provides quality tours away from the mainstream tour operators, operating with a maximum of eight guests and appealing to mostly international visitors to Sydney.

The business conducts tours daily; from 10-3pm a lunch cruise which includes gourmet lunch with drinks plus an afternoon tour from 3-5pm. Tours includes sightseeing, together with an informative and entertaining commentary of the Harbour and foreshore locations. During lunch clients have an opportunity to swim, snorkel or fish, all equipment is provided, including towels.

The business currently operates using a Beneteau Oceanis 40 sailing vessel in 2E survey for 12 passengers & 2 crew. Operation of the vessel requires just one skipper with Coxswain trading licence.

For the last 20 years the business has had the use of a fore and aft mooring conveniently located in Neutral Bay on the North Shore, with easy access to pick up locations at Darling Harbour and the Rocks. The business is operated from a small home office by a husband and wife team, who own and operate the vessel, organise catering, marketing, confirm bookings and invoicing. Over the years this business has greatly improved the level of standards within the tourist industry and has enormous potential to expand.

Owner works only 9 months a year due to personal choice but this could expanded to 12 month business. The owner is looking to retire after 22 successful years of business.

Gross Income \$200,000

Owner Netts \$120,000 inclusive of his salary

Modern 2010 Beneteau Oceanis 40 yacht is in excellent condition and included as part of the business.

Forward bookings are solid with over \$100,000 booked!

This is an excellent lifestyle business with good income and based on the most beautiful harbour in the world.

#### Sydney Office

d'Albora Marina  
New Beach Road, Rushcutters Bay, NSW 2011

#### Pittwater Office

1 Queens Parade, Newport, NSW 2106

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**Secondary Details**

**Beam (m):** 3.91  
**Draft (m):** 1.90  
**Hull Construction Material:** GPR  
**Deck Construction Material:** GRP  
**HIN:** FRSPBAN716C010  
**Designer:** Berret Racoupeau Yacht Design

**Machinery**

**Engine Information:** Yanmar  
**Fuel Type:** Diesel  
**Steering:** Twin Wheel  
**Prop Type:** Fixed Blade Prop  
**Drive Type:** Inboard/Shaftdrive  
**Engine Type:** Yanmar 40hp

**Safety Equipment**

**Bilge:** Electric and manual pumps  
**Safety Gear:** Boat is in commercial survey and safety gear to comply

**Sails**

**Sail Information:** Genoa and furling main sail

**Anchor/Winch**

**Anchor/ Winch:** Lofrans electric windlass with anchor, chain and warp

**Mast Rigging**

**Mast Information:** Alu mast and boom, in-mast furling main sail

**Instruments**

**Navigation:** Raymarine

**Accommodation**

**Holding Tank (L):** 80  
**Layouts:** 2 cabin layout, aft double and head/shower, fwd double cabin. Large saloon with galley and chart table  
**Shower:** 2  
**Total Beds:** 5

**Galley**

**Galley Information:** L shape galley aft port side  
**Refrigeration:** 2 x 12v electric fridges. 1 chest fridge / freezer and 1 front opening fridge

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**Sink:** 2

**Stove:** Gas stove and oven, gimbled

**Water Capacity (L):** 360

**Electrical/HiFi**

**Electrical - Information:** 12v house system, 240v shore power

**Entertainment/Appliance Notes:** Stereo with saloon and cockpit speakers

**Other**

**Country Origin:** France

**Deck Gear:** 4 x Harken self tailing winches

**Dinghy:** Yes

**Length Waterline:** 10.35

**Number Helms:** 2

**Number of Fuel Tanks:** 1

**Additional**

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